



International Dealer Agreement

Company's Legal Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Shipping Address: \_\_\_\_\_  
\_\_\_\_\_

Mailing Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Web Address: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Credit Card: VISA  MC  AMEX  Discover

Credit Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Name On Credit Card: \_\_\_\_\_

Card Holders Signature: \_\_\_\_\_

1. Terms of Payment. All payments must be received by SBT prior to any return shipment. Wire transfer US Money Order or Certified check is acceptable. If an order is canceled for any reason after it has shipped or if the wrong part was ordered, all freight charges are to be paid by the customer.

Please Initial: \_\_\_\_\_

2. Credit Card Authority. Dealer has given SBT the authority to utilize the credit card itemized hereinabove to pay for services and products. Subject to the terms hereof, Dealer waives all rights to challenge or set aside any lawful charge made by SBT for the sale of its products or services hereunder.

Please Initial: \_\_\_\_\_

3. Freight. SBT will provide a quote from a common carrier (FedEx Air) for delivery into your country, taxes and duties collect.

Please Initial: \_\_\_\_\_

4. Core. All core parts must be received by SBT at 1401 N. Myrtle Avenue, Clearwater FL prior to the shipment of any goods. It is the customers' responsibility to get their product through all ports, customs, etc. A core is not considered received until it arrives at SBT's facilities. Please confirm with our sales department if you have questions regarding what to send. Repair or replacement of any broken aluminum, missing or aftermarket parts on the core exchange must be paid at the time of sale. The core becomes the property of SBT upon receipt at our facility. Please note that SBT is not responsible for any extra parts left on your core. Any extra parts will be disposed of upon receipt and cannot be returned to you.

Please Initial: \_\_\_\_\_

5. Charges. Any unauthorized expense incurred by SBT will be chargeable to your credit card (unexpected freight charges, expedited freight, duties, tariffs, banking fees or taxes). Shipping charges and duties vary. All product will be sent taxes and duties collect to the customer. If the account is placed in the hands of an attorney for collection, the customer hereby agrees to pay all costs of collection, including a reasonable attorney fee. The customer further understands that any legal action will be administered in the state of Florida, United States  
Please Initial: \_\_\_\_\_

6. Warranties. SBT hereby provides a limited warranty upon its crankshaft, engine parts, pistons, and remanufactured engines as specifically set forth under its standard invoices and as described in its product manual. Said limited warranties are incorporated herein. The customer is responsible for round trip shipping charge in the event of a warranty claim for product used for personal purposes. SBT's warranty does not apply to watercraft used for racing or commercial purposes.

LIMITATION OF WARRANTIES AND DAMAGES. THE WRITTEN WARRANTIES PROVIDED HEREUNDER ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ALL WARRANTIES OF MERCHANTABILITY AND WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE. SBT SHALL NOT BE LIABLE TO THE USER OR BUYER FOR ANY INCIDENTAL, CONSEQUENTIAL, OR SPECIAL DAMAGES OF ANY TYPE. THE EXCLUSIVE REMEDY OF THE USER OR BUYER, AND THE LIMIT OF THE LIABILITY OF SBT, FOR ALL LOSSES, DAMAGES, OR INJURIES FROM THE USE OF SBT PARTS, PRODUCTS, OR REPAIRS (INCLUDING CLAIMS BASED UPON CONTRACT NEGLIGENCE, STRICT LIABILITY, OR TORT) SHALL BE THE REPLACEMENT OR REPAIR REMEDIES SPECIFIED UNDER THE WRITTEN WARRANTIES SET FORTH HEREINBELOW. THESE TERMS ARE AN ESSENTIAL PART OF THE BARGAIN BETWEEN THE PARTIES BASED UPON THE PRICE OF SALE NEGOTIATED HEREIN.

Please Initial: \_\_\_\_\_

7 General Terms. This agreement is made in the state of Florida, and all payments due hereunder shall be made to SBT at its principal offices at 1401 North Myrtle Avenue, Clearwater, Florida 33755. Venue for the enforcement of this agreement or for the resolution of any dispute between Buyer and SBT shall be adjudicated in Pinellas County, Florida, and venue for all suits shall be fixed in Pinellas County, Florida. In the event that a Buyer asserts any claim against SBT, under the aforementioned warranties or otherwise, and if said claims are not resolved through negotiations between the parties, then all such claims and disputes shall be subject to non-binding mediation in Pinellas County, Florida, as a condition precedent to Buyer's asserting any legal action against SBT. Said mediation shall be conducted by a certified mediator under the laws of the state of Florida, and each party shall be responsible for paying an equal share of all mediation costs. This mandatory mediation shall be a condition precedent to the filing of any legal action or lawsuit. If said claims are not settled through mediation, all legal actions or lawsuits shall be brought exclusively in Pinellas County, Florida, and the prevailing party shall be entitled to attorneys' fees and costs. The terms of this agreement shall be enforceable by any court of competent jurisdiction.

Please Initial: \_\_\_\_\_

8. Agreement Terms. The dealer agreement is based on a mutually agreed renewal. Either party can choose to end the agreement for any reason with a 30 day written notice signed by an officer of the company.

I CERTIFY THAT ALL INFORMATION ON THIS FORM IS CORRECT. I FULLY UNDERSTAND YOUR TERMS OF SALE AND AGREE TO THE CONDITIONS SET FORTH ABOVE.

SHORT BLOCK TECHNOLOGIES,  
INC.

DEALER:

By: Jeff Hubbard

Signature: \_\_\_\_\_

Title: **Controller**

Print name: \_\_\_\_\_

Title: \_\_\_\_\_



***SHORT BLOCK TECHNOLOGIES***

1401 N. Myrtle Avenue, Clearwater, FL 33755  
(727) 443-0373 phone (727) 461-4268 fax  
[www.ShopSBT.com](http://www.ShopSBT.com)

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**Thank you for contacting SBT – America’s largest supplier  
of remanufactured PWC engines.**

Please complete the attached International dealer application and fax or email it back to SBT **with a copy of your business license, printed advertisement or other publication** demonstrating your position in the industry. If your business resides in the state of Florida, please also send a copy of your State Resale Certificate for our files. Please visit our web site at [www.ShopSBT.com](http://www.ShopSBT.com) for more information on our products and exchange program.

An Email will be sent upon acceptance

**Fax to: 0017274614268 or Email to [intl-sales@shopsbt.com](mailto:intl-sales@shopsbt.com)**

Once again, thank you for your interest and we look forward to providing you with excellent product quality, availability, customer service and technical support.

SBT Staff